



February 21st, 2014

Dear Valued Customer,

RE: Price Increase Notification

Bostik Australia will be increasing prices on all product ranges effective 1st April 2014.

Bostik Australia have endeavored to maintain prices over the past 3 years, however due to the continued devaluation of the Australian Dollar and escalation of costs relating to freight, distribution and increasing overhead expenditure a pricing review across the entire Bostik product portfolio has become necessary.

During our review, we have been careful to minimise the impact on your business and ensure that you remain competitive by keeping this increase to an absolute minimum.

Category Description	% Increase
All Products & Accessories	4.25%

During the next 4 weeks we will provide you with a new and updated Price List outlining the new prices. We will be able to provide you (on request) with a copy via email in excel format. Please contact your Account Manager should you require either.

We thank you for your support and look forward to a mutually prosperous future.

Should you have any further information or assistance, please do not hesitate to contact either our Customer Relations Department on 1300 364 710 or the undersigned.

Yours sincerely,

Mark Nilsson

National Sales Manager - Construction

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A company of TOTAL