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26 July 2013

Aerofast Australia P/L
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Dear Customer,

Price Adjustment effective 1st September 2013

With the recent decline in value of the Australian Dollar, we are forced to announce a Price Increase effective 1 September 2013.

As most will be aware, the Australian Dollar has stumbled over the last couple of months from around \$1.05 in early April to now trading at around \$0.92, forcing the landed cost of products to increase. As the value of the Australian Dollar increased, we passed on reductions that this made possible. With the change in valuation, we are forced to pass on an increase. Similarly, some products manufactured locally will also need to increase, as manufacturers have either been forced to accept unacceptable margins to compete, and/or have some imported feed material.

Enclosed is a summary of the products you have purchased from us in the last twelve months. A complete Price List will be available shortly, and will be delivered by your Territory Manager. You may also contact our Customer Service Team who will be able to send a PDF version to you via email.

Thank you for your valued and continuing support.

Kind regards,

Steve Vagg
National Sales Manager

