

From: Bill Sarofim
Sent: Friday, 30 August 2013 4:15 PM
To: Bill Sarofim
Subject: Hobson: Pricing Advice_September 2013

Dear valued customer,

We are no longer able to absorb cost increases resulting from the exchange rate.

Please be advised that effective **Monday September 30, 2013** we will be implementing a price increase of **10%** across the Hobson product range with the exception of the following groups:

Nordlock
Schnorr
Nylon Fasteners
Bumax
STAINLESS FASTENERS (excluding Neptune and Stainless Hardware ranges)

Price files will be available online from the 1st October or by contacting your account manager prior to this date.

I wish to thank you for your continued support and look forward to a mutually profitable and long term business relationship.

Could you please forward this advice to all relevant personnel.

Regards,

Bill Sarofim

Bill Sarofim
National Sales Manager

HOBSON ENGINEERING CO PTY. LTD.

Since 1935
... because quality matters

Sydney | Brisbane | Melbourne | Perth

Phone: +61 2 8818 0222

Fax: +61 2 9620 1850

Email: salesnsw@hobson.com.au

Web: www.hobson.com.au



DISCLAIMER:

This e-mail is for the use of the intended recipient(s) only. If you have received this e-mail in error, please notify the sender immediately and then delete it. If you are not the intended recipient, you must not use, disclose or distribute this e-mail without the author's prior permission. We have taken precautions to minimise the risk of transmitting software viruses, but we advise you to carry out your own virus checks on any attachment to this message. We cannot accept liability for any loss or damage caused by software viruses.